

Measuring the success of procurement at Kirklees

As part of the implementing a new, category-led approach to procurement at Kirklees, we have defined the key measures of success which will enables us to track the outcomes delivered over time and progress towards our vision.

We are measuring success of procurement in terms of four key areas:

1. Category led approach
2. Added Value
3. Social Value
4. Efficient and effective procurement operations

In creating the measures of success, we have considered the different perspectives and priorities of stakeholders across Kirklees.

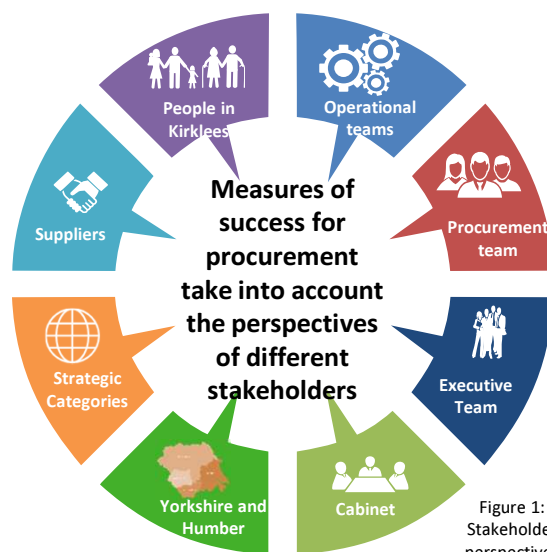


Figure 1: Stakeholder perspectives

Alignment to the Council's seven outcomes

The following outcomes have been developed with the Council's partners in the public, private and voluntary sectors across Kirklees. Seven target outcomes have been produced for Kirklees. In defining measures of success for Procurement at Kirklees, we are considering how Procurement can help deliver these outcomes.



Figure 2: Kirklees seven shared outcomes

What does success look like for Kirklees procurement over the next three years?

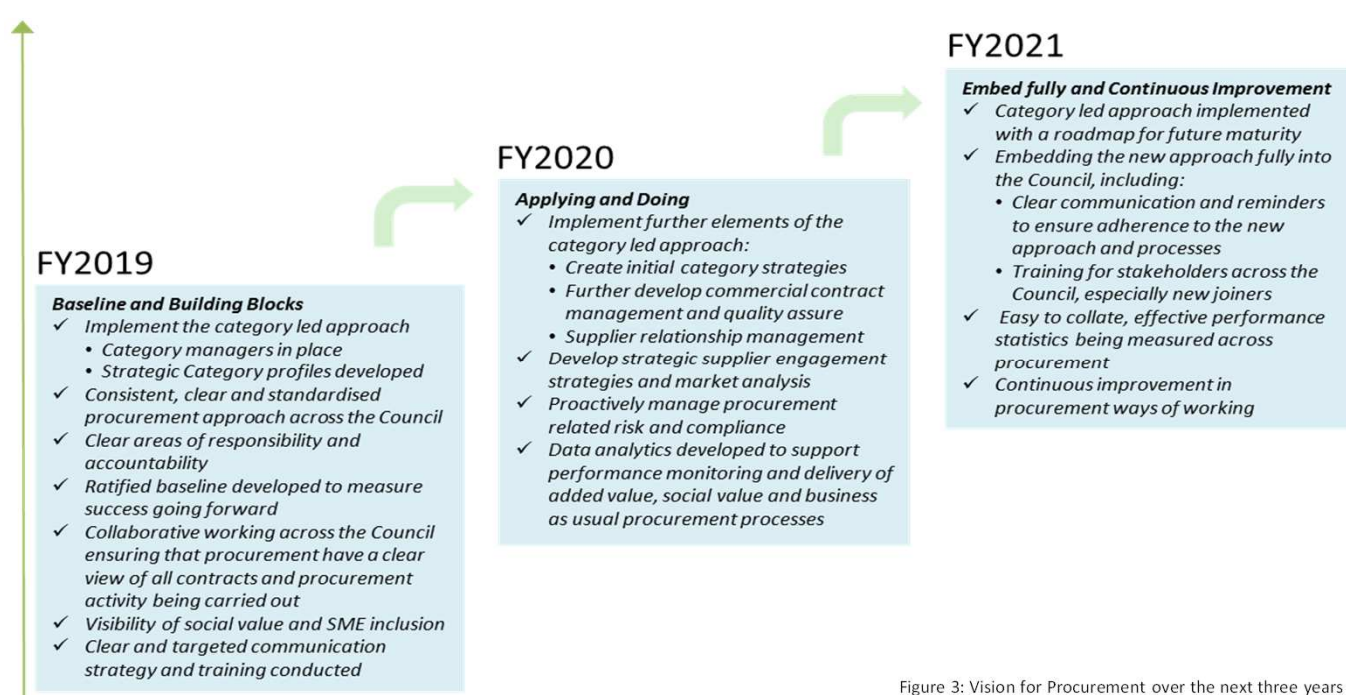


Figure 3: Vision for Procurement over the next three years

Turning the vision for procurement into meaningful measures of success

Success Area	Vision and objectives	Procurement Outcomes	What are we trying to achieve?
Category Led Approach	<i>Adopt a strategic category management approach to procurement in order gain better visibility across the Council, improve collaboration and consistent practice, be more proactive and strategic and capture greater opportunities</i>	Visible and transparent	Better visibility of the Council's third party spend, procurement activities, interactions with suppliers and contracts landscape.
		Strategic & forward-looking	The creation and practical implementation of category level plans that are more strategic, longer term and forward-looking.
		Consistent	Procurement activities across the Council are consistent and follow a clearly understood and defined set of processes.
		Collaborative	Positive engagement, collaboration and communication between procurement and its stakeholders across Kirklees. Procurement is able to input and add value earlier in the requirements setting process.
		Innovative	The Council is able to take advantage of new techniques and approaches to procurement that are up to date and appropriate for the specific category.
Added Value	<i>To deliver added value through the Council's procurement activities To deliver financial and non-financial benefits and improve the outcomes of the Council's contracts</i>	Delivers value for money	Procurement at Kirklees is able to drive efficient third party spend and deliver value for money through the contracts procured. Spending every Kirklees pound wisely and delivering efficiencies without impacting quality or outcomes delivered.
		Delivers and improves outcomes	Delivering the Council-wide and specific commissioning outcomes for Kirklees through its procurement and contract activities.
Social Value	<i>To support social value for Kirklees through</i>	Delivers local value	To generate value for Kirklees and the local communities through the Council's procurement activities
		Fair and equitable	To ensure that procurement activity at Kirklees is fair, open and equitable towards all providers
Business as Usual Procurement	<i>To provide an efficient, effective procurement operation with strong engagement across the Council</i>	Efficient	To carry out procurement activities in an efficient way, supported by sufficient skilled resource and with planned scheduling as far as possible. Enable streamlined processes that are proportionate to the specific case and create a positive experience for suppliers and other stakeholders. Clear roles and responsibilities
		Effective	To deliver effective procurements that are successful as far as possible in stimulating the market, generating competition and delivering successful contracts that deliver the requirements and can be implemented successfully.
		Compliant	Helping to manage the risks of procurement and contractual relationships; ensure that Kirklees procurement activities are compliant with the relevant policies, regulations and legal requirements and that there are sufficient and appropriate controls and governance in place.